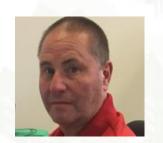
Boosting Student Recruitment and Retention with Cares Act Funding

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Speakers

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Expert Panel:

Blaine Gabriel Director of Campus and Student Mail, Printing Services, Campus Signage and Logistics Ohio University gabrielb@ohio.edu

Mona Liza Colón Director, Auxiliary Services, Campus Store Operations Valencia College <u>mcolon6@valenciacollege.edu</u>

Frankie Ortiz Campus Store Manager Valencia College fortiz@valenciacollege.edu



Andrea Fleak Mailroom Manager Marian University a.fleak@marian.edu

University Business Moderator: Steven Blackburn



Parcel Pending Presenters: Rob Zinsky Director of Business Development Parcel Pending by Quadient



Daniel Greaney Director, Solutions Engineering Parcel Pending by Quadient

Agenda

- Campus Hub[™] for safer campus delivery
- Audience poll question
- The Cares Act
- Audience poll question
- Q&A panel discussion
- Audience poll question
- Audience Q&A
- Closing remarks



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Poll Question (test)

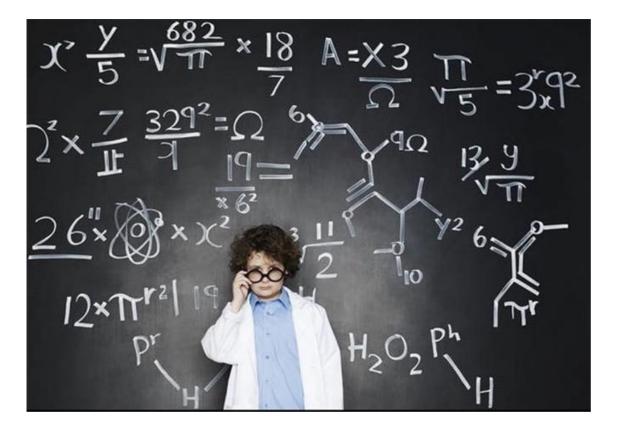
Q: What is dirty when it is white?

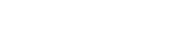
A: a polar bear

B: ice

C: a lump of coal

D: a blackboard





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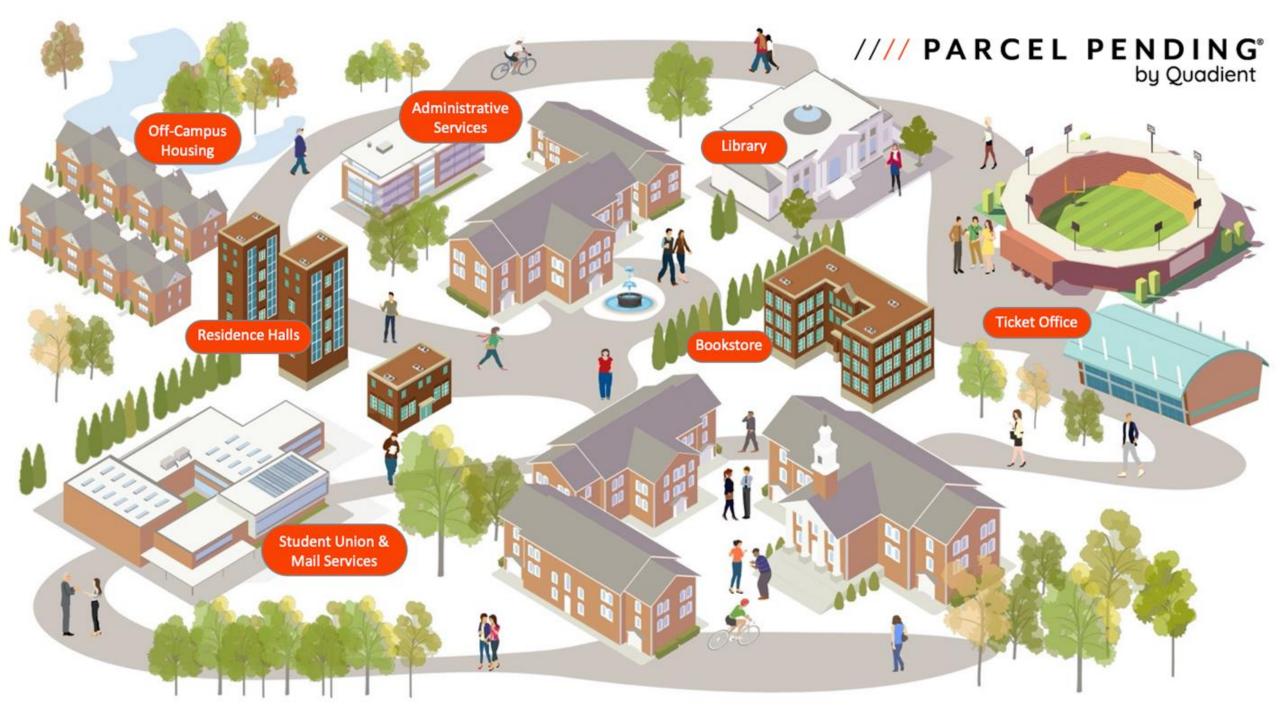
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CAMPUSHUB

/// PARCEL PENDING

Introducing The Campus Hub™

Special. Delivery.



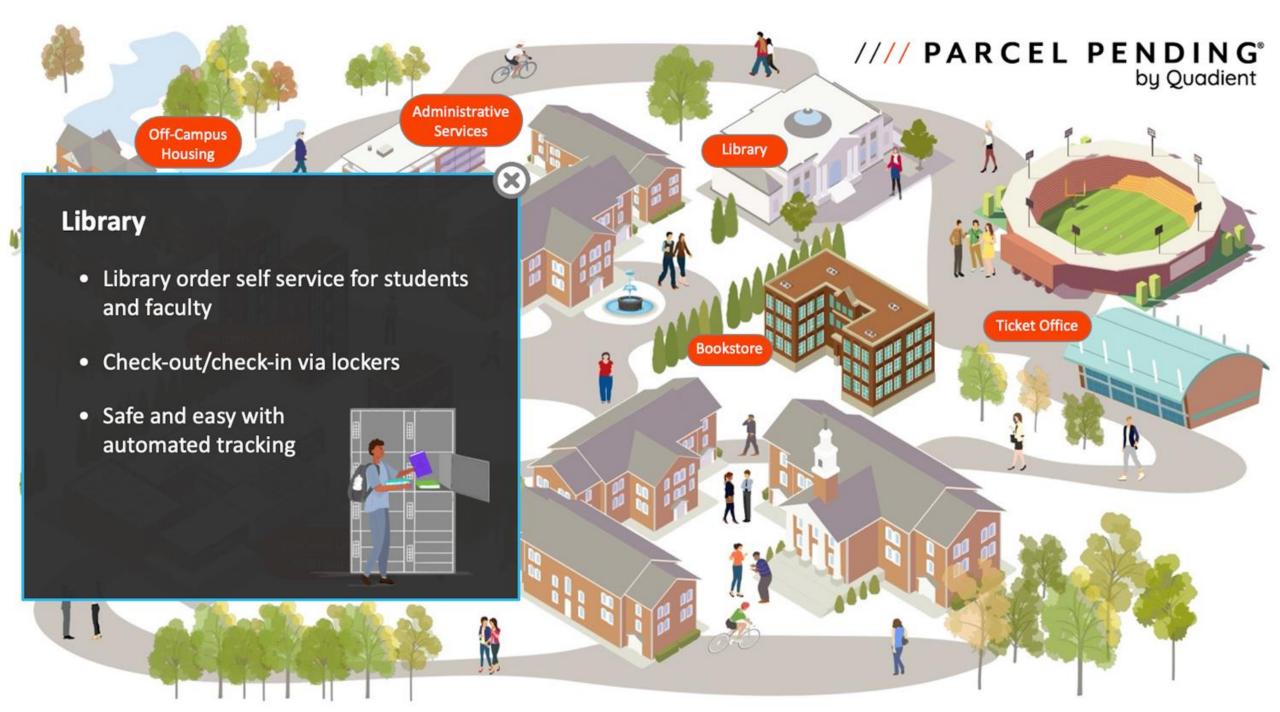
Administrative Services Off-Campus Library Housing **Residence Halls** Bookstore **Student Union & Mail Services** N

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IT assets

- Save time by allowing faculty and staff to self service using lockers
- Pick up and drop off computers, tablets, audio/video gear, etc.
- Integrate pick up notifications with your help desk ticketing process





Bookstore

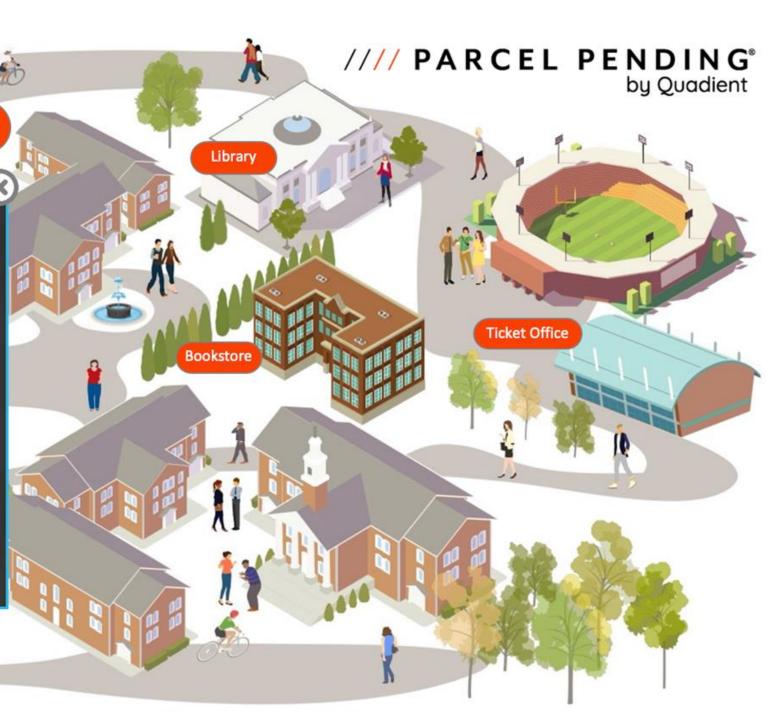
- Deliver customer orders into on-site
 lockers
- Self-service lockers mean fewer counter & curbside pick-ups for staff
- Customers can also return items into lockers with no assistance required

Off-Campus

Housing



Administrative Services





Campus Hub

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One Platform, Many Solutions

- Shared distribution and campus-wide control
- Individual locker and consolidated usage analytics
- Access all asset tracking on campus remotely
- Track staff and students picking up and dropping off items
- Streamline support costs across many departments
- View all drop-off points for easy redirection of traffic



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Poll Question #1



 On a scale from 1-10 how familiar are you with the Cares Act?



What is CARE's Act Funding

• CARE's Act: Higher Education Emergency Relief Fund (HEERF)

- Government approved funding
- Allocations to support enhancements, renovations and re-opening
- Allocated funds must be used with in 12-month period



CARE's Act Dashboard

		For the report	a nation	Ander	Falsenies 76	3534													lew Punds	i de la calega
\$67.5 billion ESSER funds awarded to State Education Agencies Prodimication		Awarded	spent														Total	ESSER		HEE
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DUSA Act. P More Information	\$1.1 miles					-	AZ	NM	KS	AR	TN.	NC	SC	DC	DE					
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 https://covid-reliefdata.ed.gov/

\$436,793,686 Total HEER funds awarded		\$154,436,438 Total HEER funds spent		35.4% spent				
rograms		Programs						
Student Portion	\$137,493,409.00	Student Portion	\$74,826,905.36					
Institutional Portion	\$242,140,111.00	Institutional Portion	\$66,373,456.43					
Historically Black Colleges and Universities (HBCUs)	\$14,193,541.00	Historically Black Colleges and Universities (HBCUs)	\$4,141,887.99	\$0 \$436,793,686				
Tribally Controlled Colleges and Universities (TCCUs)	\$3,021,760.00	Tribally Controlled Colleges and Universities (TCCUs)	\$1,150,383.00	\$154,436,438 of total				
Minority Serving Institutions (MSIs)	\$8,453,653.00	Minority Serving Institutions	\$1,848,669.07	awarded funds spent				
Strengthening Institutions Program (SIP)	\$6,395,436.00	Strengthening Institutions Program (SIP)	\$1,902,750.79					

Poll Question #2



Q: Which is not true about the Cares Act?

A: Government-approved funding

B: Allocations to support enhancements, renovations and re-opening of schools

C: Allocated funds must be used with in 12month period

D: A care package from parent or guardian



Panel Q&A

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Daniel Greaney Director, Solutions Engineering Parcel Pending by Quadient d.greaney@quadient.com

Poll Question #3

Q: Industry trends indicate a record number of universities plan to acquire smart lockers. Is your college or university planning to install lockers?

- A: Yes, we have them nowB: Yes, we are considering/evaluating for 2022C: No, but I would like to know more
- D: Not sure



"Going to college thousands of miles away from home can be tough, but my day is always made when I receive a care package from my mom and have **a safe and easy pickup through Parcel Pending**!"

- Hawley P., student at
- Kennesaw State University

"Pick-up [with Parcel Pending] was so easy and much faster than a regular delivery!" Victoria C., student at University of Florida

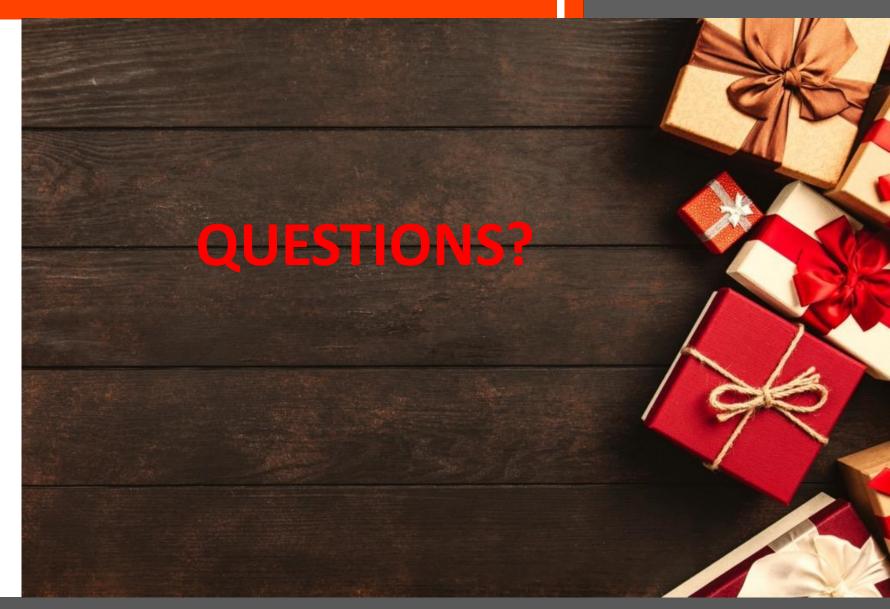


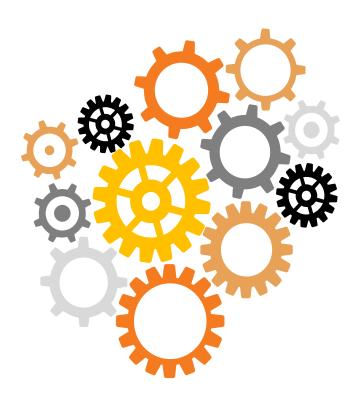


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Audience Questions & Wrap up

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Thank You!

Panel Q&A

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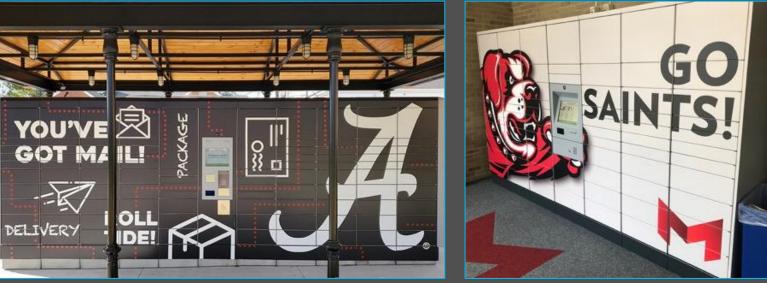


Daniel Greaney Director, Solutions Engineering Parcel Pending by Quadient d.greaney@quadient.com

Sample of our Higher Education Client Partners













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Sample of our Higher Education Client Partners





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