

Welcome to today's **University Business** web seminar

# Campus Digital Transformation: Digital Payments and Commerce for Virtual Learning Environments and Beyond



**Egbar Ozenkoski**  
Manager, Systems & Compliance  
Student Financial Services  
Southeast Missouri State University



**Cynthia Chandler**  
Director, Client Success  
Transact Payments

**Thank you for joining us!**  
**The web seminar will start promptly at 2:00 ET.**

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*This web seminar is sponsored by:*

TRANSACT 

## Campus Digital Transformation: Digital Payments and Commerce for Virtual Learning Environments and Beyond

### **For technical support:**

Use the Chat panel at the right of your screen. Select the name of our event Host, Steven Blackburn, and type your message.

“Chat” for tech support

### **No computer speakers? Prefer to listen privately?**

Dial the phone number and access code posted in the Chat window.

### **To submit a question to our panel:**

Use the Q&A panel at the right of your screen. Send your question to All Panelists, the default option.

“Q&A” for panelist questions

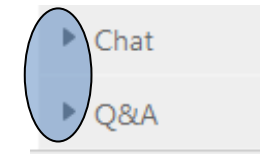
### **Don’t see a panel?**

Click the “expand panel” triangle in front of the panel name.

### **Need to access the presentation at a later time?**

Everyone will receive an email with links to the slides and the archive recording later today.

Ask:



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# Campus Digital Transformation: Digital Payments and Commerce for Virtual Learning Environments and Beyond



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# Campus Digital Transformation

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Digital Payments and  
Commerce for Virtual Learning  
Environments and Beyond

*A University Business Web Seminar*



# Our Presenters



**Egbar Ozenkoski**

Manager, Systems & Compliance  
Student Financial Services



**Cynthia Chandler**

Director, Client Success  
Transact Payments







We have deep roots in higher education, with over 35 years invested in serving **12 million students across 1,500 institutions.**





## Core/strategic partners

~15 PARTNERS



## Integration partners

~15 PARTNERS



Market leader  
in partner  
integrations

## Food service & vending partners

~200 PARTNERS



## Retail partners – on- & off-campus

~2500 PARTNERS



# What Powers Your Campus?



# TRANSACT

Payments



eBill



ePayment



Payment  
Processing



Payment Plans



Cashiering



eMarket



eRefund



Mobile Payments  
for iPad

**700+**

Campuses  
served

**Level 1**

PCI Level 1 service provider  
(PCI-DSS certified)

**+30 yrs**

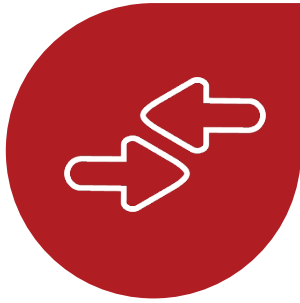
Providing payment  
solutions since 1988

**5M+**

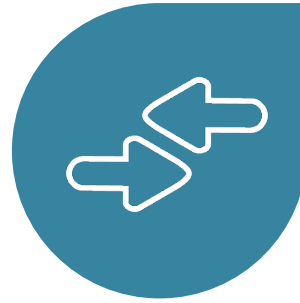
Serving over 5M  
students nationwide

Clients include  
private, public,  
**two-year & four-year  
universities**

# Our Solutions Are Built to Help Universities



**Lower administrative costs**



**Nurture the student experience**



**Streamline transaction data**

# What makes us different

- **We engage students where they live:** We're the ***only*** campus technology company that offers a mobile credential – giving students the ability to pay the way they're used to: with their phones.
- **You can have it both ways:** We can give you a hub-and-spoke solution for individual transaction needs and existing integrations ***and*** a campus-wide, seamless implementation when you're ready to scale up.
- **Data is gold:** Real-time data equips you with the insight to make clear decisions about policy, budget, and resource allocation.



# Diversified Payment Options

## Flexible options to support your student population

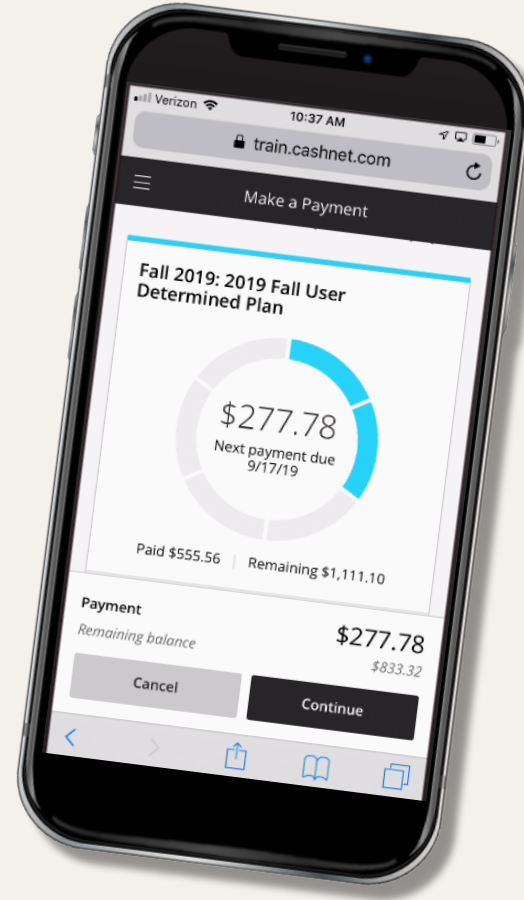
- Customizable Payment Plans with multi-plan enrollment support
- 529 Plans
- ACH Web (electronic checks)
- Campus Cards
- International Funds Transfer
- Credit Card
- Apply Pay



# Support for Virtual Transactions

## Web solutions to process a variety of payments

- Student Tuition
- Library Services
- Health Services
- Student Club payments
- Donations
- Parking Passes
- And more...



## Web tools to support virtual environments

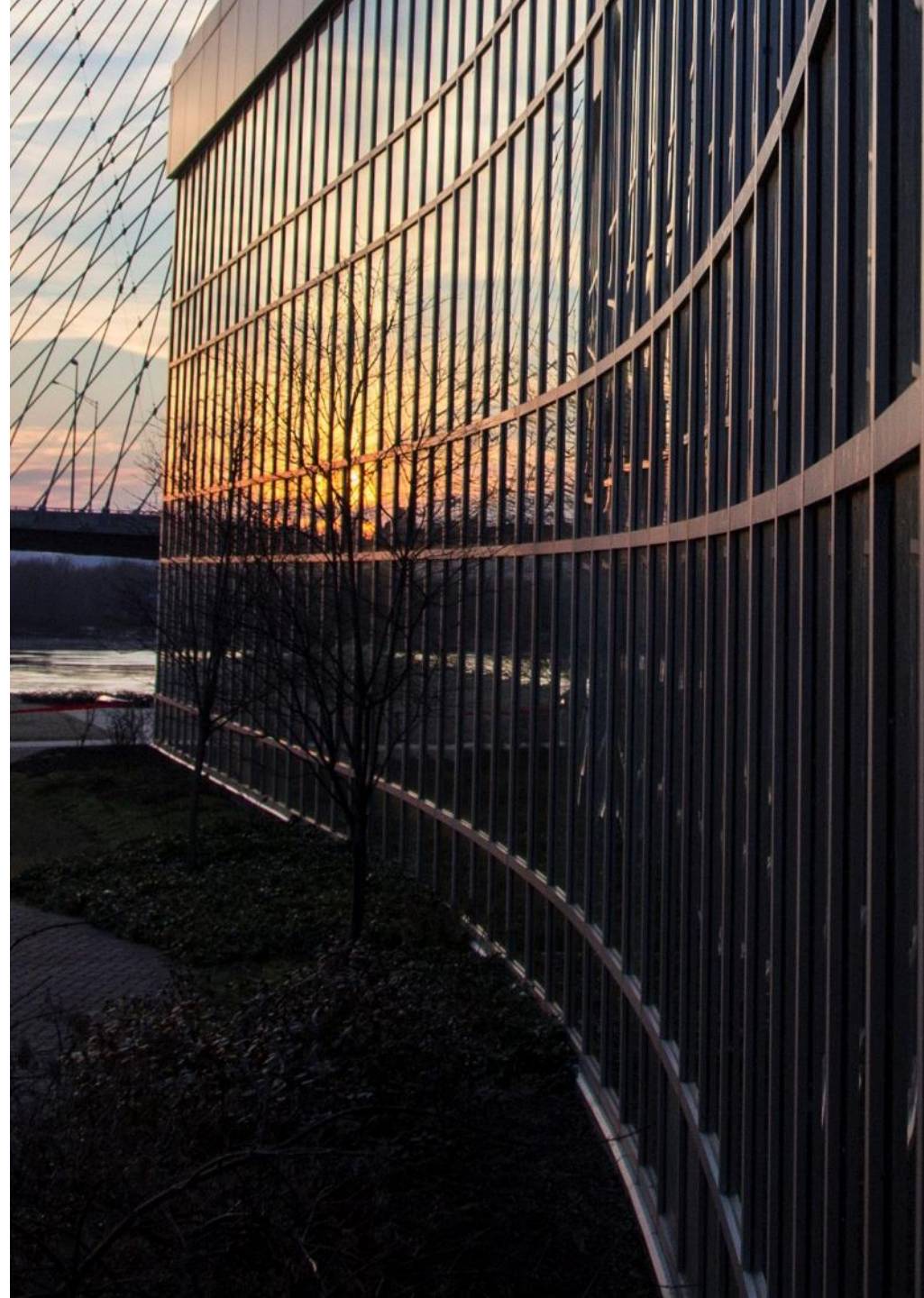
- Customer Research Center
- User Emulation
- Dedicated, knowledgeable customer support



**SOUTHEAST MISSOURI**  
STATE UNIVERSITY • 1873<sup>®</sup>

Digital Payments and  
Commerce for Virtual Learning  
Environments and Beyond

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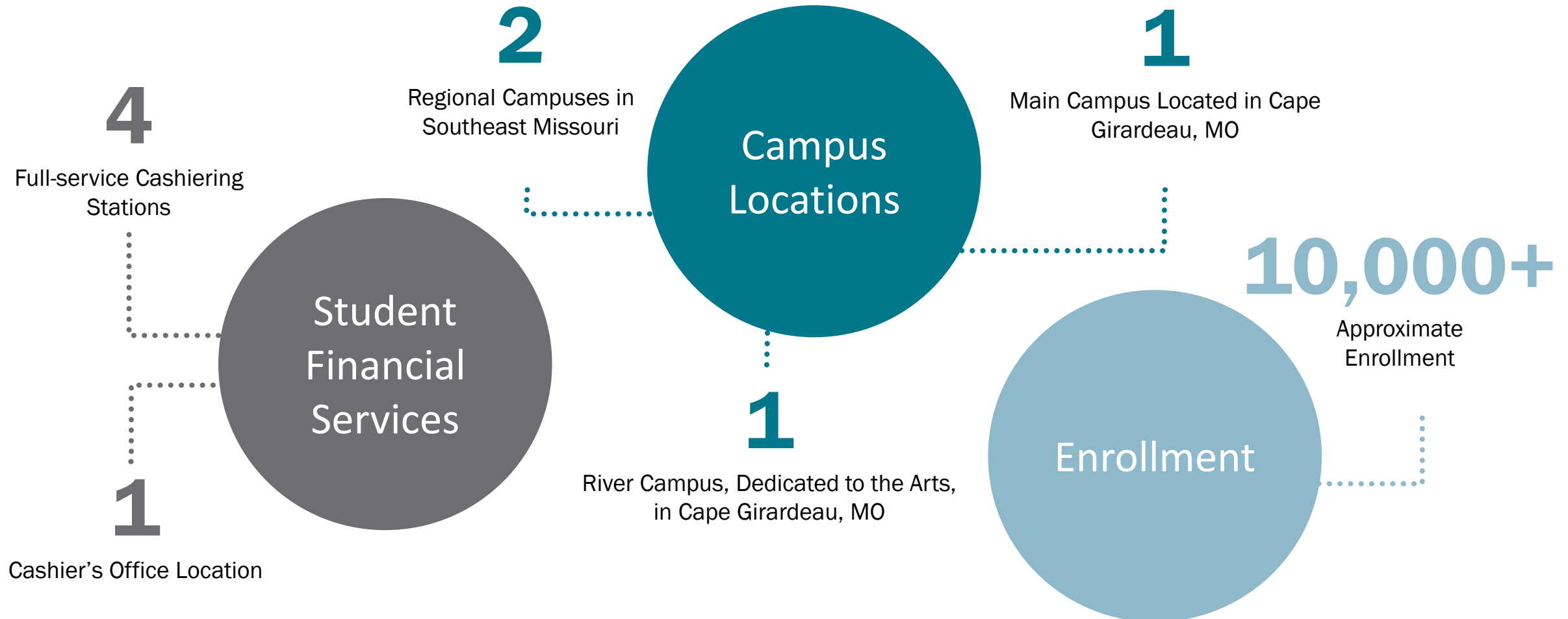
## School Profile

- Founded in 1873
- Located in Cape Girardeau, MO
- **2** Regional Campuses in Southeast, MO
- **1** River Campus, Dedicated to the Arts
- **145** undergraduate majors, 100 minors, and more than 75 graduate programs
- **10,000+** Students enrolled

[www.semo.edu](http://www.semo.edu)



## Fast Facts





## About Egbar

- Manager, Systems & Compliance  
Student Financial Services at Southeast  
Missouri State University
- Over 8 years experience in higher  
education
- Co-author *The Better Business Book,  
Volume 1*
- Case Competition World Champion



## Enhanced Payment Experience Goals

**#1**

Reduced Payment  
Friction & Expanded  
Options

**#2**

Consistent Electronic  
Billing & Paper Bill  
Alternative

**#3**

Improved Support &  
Troubleshooting

**#4**

Expandability &  
Flexibility

# Payment Experience (Pandemic Preparedness)

**#1**

Reduced Payment Friction & Expanded Options

- Intuitive navigation aided new online payment users.
- Reduced manual transactions due to integrations (*529 & Flywire*).

**#2**

Consistent Electronic Billing & Paper Bill Alternative

- Ability to temporary suspend paper billings due to pandemic.
- Driver to online platform, promoting online payments.

**#3**

Improved Support & Troubleshooting

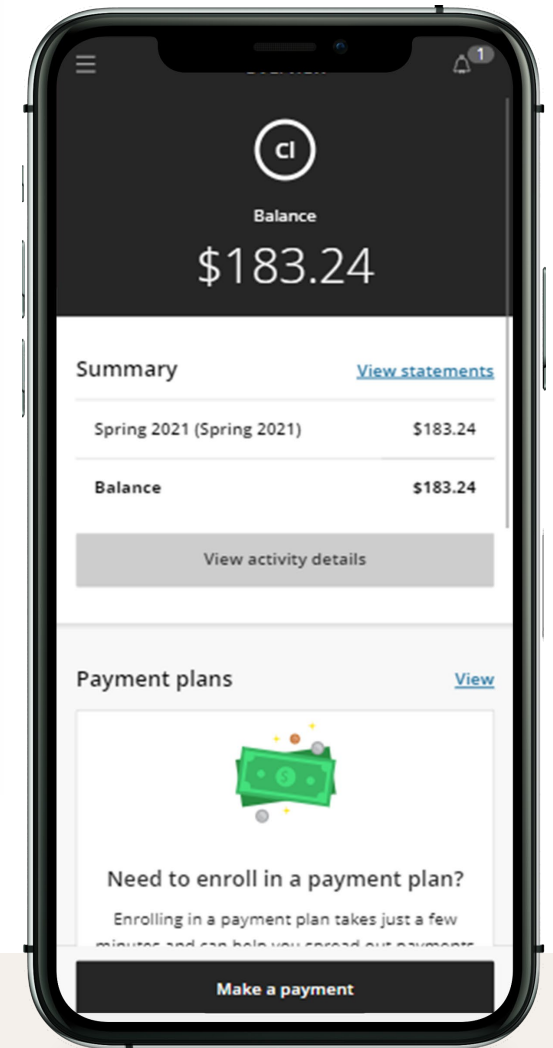
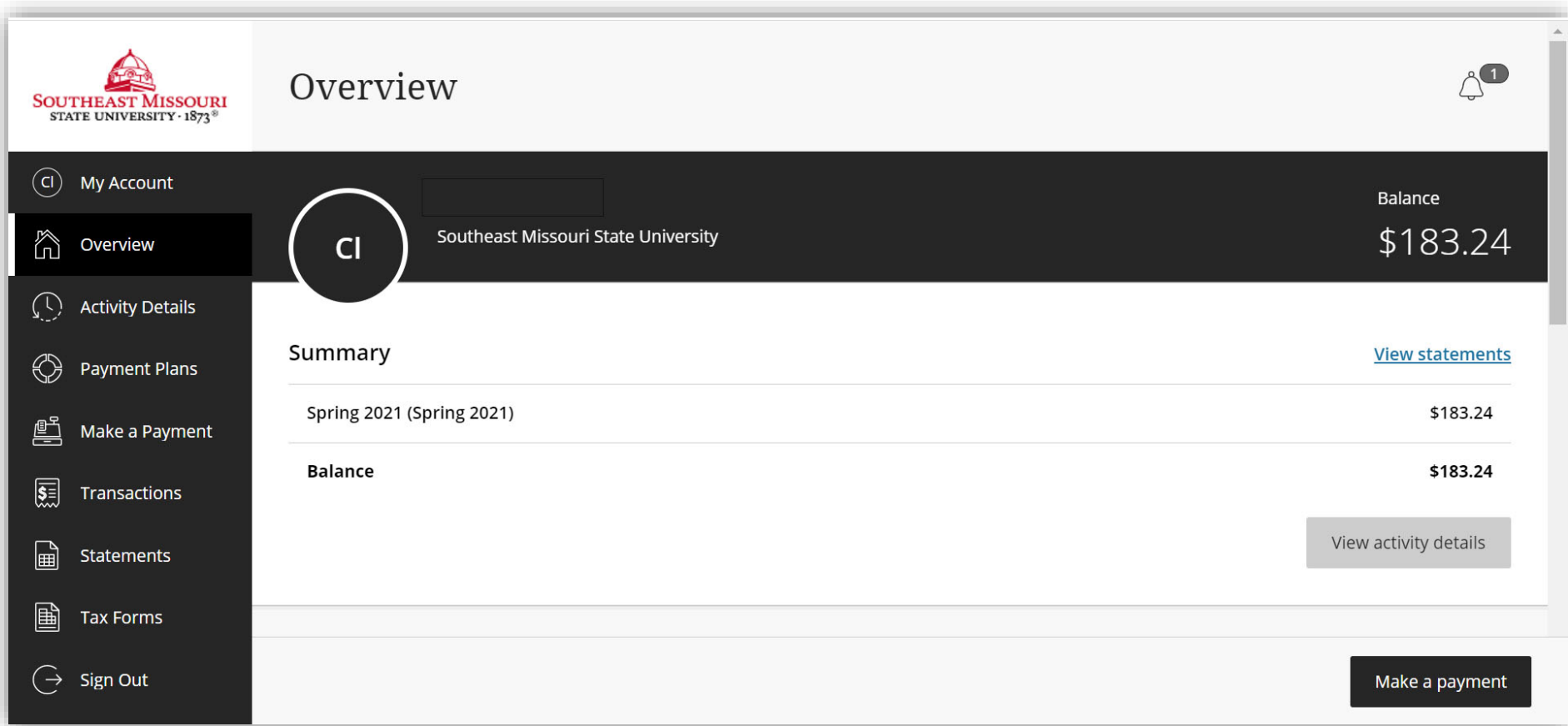
- Ability to emulate user account assisted remote troubleshooting.
- Detailed logs available to identify cause of technical issue.

**#4**

Expandability & Flexibility

- Relocation of cashiering station for social distancing, with P2PE encryption.
- eMarket expansion for new uses.

# Sample ePayment Screen



# Sample eBill



**SOUTHEAST MISSOURI**  
STATE UNIVERSITY · 1873®

Student Financial Services  
T 573.651.2253 / F 573-651-5006

CH [REDACTED] L [REDACTED]

[REDACTED]  
[REDACTED]

## STATEMENT SUMMARY

Statement Date 02/15/2021  
Due Date 3/1/2021  
Student ID [REDACTED]  
Current Balance \$183.24

**Adjusted Balance \$183.24**

If mailing a check, please include student name, ID#, and phone number of check writer.

Remit Payment to:  
Southeast Missouri State University  
One University Plaza, MS 3275  
Cape Girardeau, MO 63701

## Statement Details

Date	Term	Description	Charges	Payments
		* PREVIOUS BILLED BALANCE *	\$4,172.00	
1/26/2021	Spring 2021	SE Textbook Rental Fee	\$145.24	
1/28/2021	Spring 2021	DPS Parking DecalRA20564	\$38.00	
2/4/2021	Spring 2021	Access Missouri State Grant		\$1,000.00
2/4/2021	Spring 2021	Pell Grant Payment		\$3,172.00
		* CURRENT BILLED BALANCE *	\$183.24	
		* TOTAL PENDING AID *	\$0.00	
<b>CURRENT BALANCE</b>			<b>\$183.24</b>	

**Adjusted Balance (Current Balance Less Pending Aid) \$183.24**



## Statements

Description / Date	View
eBill Due 03/01/2021 2/15/21	
eBill Due 02/01/2021 1/13/21	
eBill Due 01/04/2021 12/14/20	
eBill Due 10/01/2020 9/14/20	
eBill Due 09/01/2020 8/17/20	
eBill Due 08/03/2020 7/13/20	



# Sample eMarket (Career Services)



[home](#)   [your account](#)   [browse catalog](#)   [basket](#)

Search



## Career Services




### Categories

[Spring Virtual Career Expo](#)

March 4, 2021

[Virtual Recruiting/Webinars](#)

# Sample eMarket (Career Services)



**SOUTHEAST MISSOURI**  
STATE UNIVERSITY · 1873®

home   your account   browse catalog   basket

Search

**Career Services**

[HOME](#) » [SPRING VIRTUAL CAREER EXPO](#)

**Spring Virtual Career Expo - March 4, 2021**  
Price: \$200.00

\*Registration Type:

**COMPANY/ORGANIZATION INFORMATION:**


\*Company/Org. Name:

\*Company Contact Name:

\*Company Contact Email:

To continue with your purchase, click 'Add to Basket.'

Add to Basket

  
**Item(s): 0      Total: 0**  
Your basket is empty.  
[View basket](#)   [Checkout](#)

[browse catalog](#) [basket](#)

## Price View

Enter

[browse catalog](#)
[basket](#)

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Item Code	Edit	Delete	Amount
RPDC Workshops			
School District: test	<a href="#">Edit Item</a>	<a href="#">Delete Item</a>	\$500.00
Invoice Number: 123456789			

<b>Total Amount</b>	<b>\$500.00</b>
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[Checkout](#)

# Questions?

**Let Transact help you  
improve operational  
efficiency, meet and exceed  
global trends, and enhance  
the student life.**

**Thank You.**

**Cynthia Chandler**

Director, Client Success

[Cynthia.Chandler@transactcampus.com](mailto:Cynthia.Chandler@transactcampus.com)

**TRANSACT** 



# How Campus Digital Transformation: Digital Payments and Commerce for Virtual Learning Environments and Beyond

## Q&A



**Egbar Ozenkoski**  
Manager, Systems & Compliance  
Student Financial Services  
Southeast Missouri State University



**Cynthia Chandler**  
Director, Client Success  
Transact Payments

Have a question for our presenters? Submit it through the [Q&A](#) at the right.

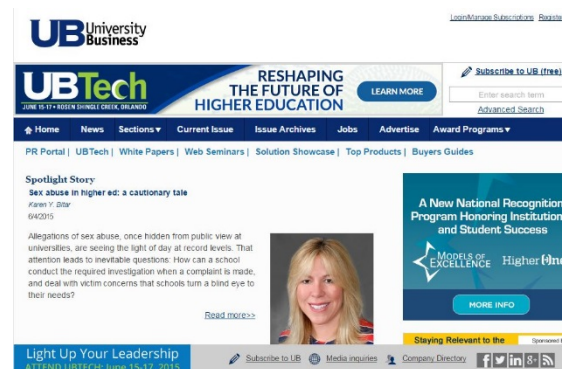


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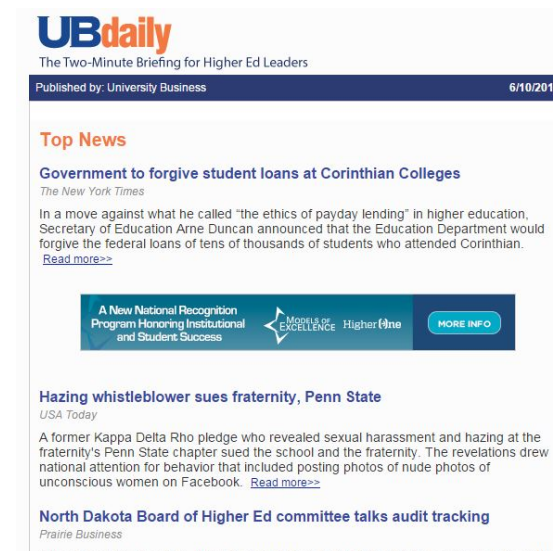
Print magazine



Digital edition and website



Web seminars



UB Daily and other newsletters

# Thank you for joining us!

The archive recording of this web seminar will be available for you to review, or share with members of your team, at:

<http://www.UniversityBusiness.com/Web-Seminars>

You will also receive an email later today with a link to the slides.