

## Leading the Way Maximize the impact of your solution story

The right answers to the following questions can help you earn the trust of over 75,000 higher education buyers:

Is your company committed to the higher ed market? What has your solution achieved in a college or university setting? What do leaders at higher education institutions think of your solution?

Deliver a winning response with Leading the Way!

**Leading the Way** is a complete marketing package and special magazine section that positions your higher education success story alongside a full-page brand ad in UB's high-impact December issue.

## Leading the Way includes:

**Solution Story Placement with Full-Page Display Ad** – Your one-page success story opposite your full-page display ad in Leading the Way, a special section celebrating successful solutions in the December print and digital editions of UB, distributed to top leaders at nearly every college and university in the U.S.

**Online Exposure** – Your Leading the Way success story, with your logo and a link to your website will appear on the University Business website.

**Bonus Distribution** – Leading the Way is featured all year through bonus distribution at key industry trade shows, including UBTech, EDUCAUSE, NACUBO, NAEP, and NASFAA.

**Digital Reprint** – UB provides a digital copy of your Leading the Way case study for your reprint and collateral use.

## Take advantage of special pricing for this annual opportunity!

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